

India Pavilion at **Gulfood Manufacturing**

Dubai, UAE, 8 - 10 November 2022

COVID-19
Protocol & Travel Advisory



**Participate through EEPC India
and enjoy substantial savings!**

About the Exhibition

“Gulfood Manufacturing is the MEASA Region's Largest & Leading Food and Beverage Processing and Packaging Event”

Gulfood Manufacturing 2022 is set to unveil the next era of food manufacturing including new ingredients and advanced technologies that will enable your business to reduce costs, grow and innovate.

Taking place from 8 - 10 November 2022 at Dubai World Trade Centre, Gulfood Manufacturing is a global platform for the industry to learn, engage and present their products, services, and solutions focused on moving the food manufacturing industry forward toward a more sustainable, resilient, agile and efficient future.

The event and show features will be set against the 5 core themes of Sustainability, Innovation, Nutrition, Technology, and Efficiency.

Gulfood Manufacturing will be the convening platform for the industry, as it addresses optimizing operational efficiency, driving responsible sourcing with traceable supply chains, navigating entry barriers in new markets, adopting sustainable practices, and generating new funding sources.

Concurrent Event:

Foodtech Summit: The Food Tech Summit will bring global experts, decision-makers and thought leaders together in inspiring sessions, to share and contribute thoughts and ideas for the advancement of the F&B manufacturing industry over the course of three days.

Innovation Tours: Visitors to the event will also be able to take part in curated Innovation Tours, giving visitors the opportunity to see the latest industry innovations, up close and personal, on the show floor.

Highlights of Gulfood Manufacturing 2021:

- 36022 attendees from 162 countries
- 1259 Exhibitors for 55 countries
- 21 Halls of diverse innovative products
- 50+ industry leaders on stage
- 30+ hours of immersive content
- 30 million AED worth of deals confirmed

Visitors by Business type:

- Factories & Production Plants
- Project Contractors
- Hypermarkets
- Hotels & Resorts
- Food Service
- Retail Stores
- Industrial Kitchens
- Cash & Carry Operations
- Wholesalers
- Retailers
- Distributors
- Online Food Retailers
- Vending Machine Operators



Bilateral Trade: India & UAE

India is one of the largest trade partner for the UAE and the second largest supplier to UAE after China. Bilateral trade reached US\$ 72.9 billion in 2021-22 from around 50 billion in 2017-18, however mainly due to rise in imports. Merchandise exports to UAE is marginally behind the pre-pandemic level at US\$ 28 billion. The India-UAE Comprehensive Economic Partnership Agreement (CEPA) is estimated to take bilateral trade between India and the UAE to US\$100 billion by 2030.

Engineering trade: India & UAE

In engineering, UAE remains among the top three export destination for Indian engineering products with a share of around 5.5 percent in India's global engineering exports. India's engineering exports top UAE has increased over the years from US\$ 4 billion in 2016-17 to US\$ 5.6 billion in 2021-22, registering a CAGR of 6.6%. During 2021-22, India's engineering exports to UAE recorded a growth of more than 74% over the previous year. Major engineering products exported to UAE from India include Iron and Steel, Ships, Boats and Floating Structures, Products of Iron and Steel, Electric Machinery and Equipment, Motor Vehicle/cars, Industrial Machinery for dairy, agriculture, food processing, textiles, paper, chemicals, etc.

Opportunity for Indian Engineering Industry

UAE is one of the top three destinations for exporting Indian engineering products. Engineering products therefore, is always on a high demand in the UAE. Moreover, India and signed an FTA with UAE called Comprehensive Economic partnership Agreement a few months back that will further strengthen the bilateral trade and investment relation between these two nations and Indian businesses will certainly have much more avenues to exploit in the UAE including engineering. This agreement will also act as a gateway for India to expand businesses in Gulf region, Central Asia and a part of Africa that had not yet been so smooth for India to penetrate. UAE have adopted an industrial strategy called 'Operation 300 bn' with an aim to develop the UAE's industrial sector and enhance its role in stimulating the national economy. India, as one of the major suppliers of engineering products is likely to have an instrumental role to play.

Opportunity: Focus Products

In case of food processing which is the focus product of Gulf Food Manufacturing 2022, India's export to UAE was US\$ 37.24 million in 2021-22, registering a growth of 3.3% vis-à-vis 2020-21. The event is the gateway of food manufacturing including new ingredients and advanced technologies that will enable business to reduce costs, grow and innovate. The F&B sector is turning out to be significant in Dubai along with potential to enhance its exports and reduce its import dependency. The event will play a major role for Indian manufacturers and distributors, opening doors to new opportunities in this industry.

Product Profile:

- Processing Machinery
- Packaging Machinery
- Supply Chain Solutions
- Printing & Labelling
- Control & Automation

Venue

Dubai World Trade Centre, Sheikh Zayed Road, Dubai, UAE

Date

8 – 10 November 2022

Time

10 AM – 6 PM

Participation Charges

- **Booth size: 8 sqm**
One side open (built-up booth): **INR 50,000 per sqm.**
- 10% extra for two sides open booth (subject to availability)

Note:

EEPC India reserves the right to reject an application for participation without assigning any reason.

Re-imbusement of Airfare

Up to Rs. 75,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2022-23. The T&C must be abided by for eligibility towards such re-imbusement. For detailed guidelines please click the following link:

[Guidelines for Reimbursement of Airfare](#) 

Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Mode of payment

- Please pay online through the following Payment Gateway :

PayU OR

- Pay through RTGS/NEFT in INR as per the following details :

Name of the Bank : HDFC BANK LTD

Branch : Central Plaza

Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020

Account Number : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

***Note:** In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.*

Booth display:

Participation charges for a 9 sqm. booth includes the following services:

- Information Counter
- Three Chairs
- One Round Discussion table
- Three Spot Lights
- Electric Socket
- Waste paper basket
- Carpeted Floor
- Fascia

Members will be informed of the final details of booth display in due course.

Submission of application

Interested members are requested to fill in the online Application Form latest by **16th September 2022** at the following link:

[Click For Application Form](#)



Please go through the "**Mode of Payment**" section of this Circular for payment details.

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Benefit to the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

Cancellation of participation

Please note that no request for cancellation and / or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance / part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or UAE then the amount paid will be adjusted toward the participation in the next edition.

Force Majeure:

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.



Dubai

World Trade Centre

Contact details



www.eepcindia.org

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